## **Leisure Strategy Summary Report**

Value for Money Review and Options Appraisal for Brentwood Borough Council's Leisure and Cultural Services

## **Introduction and Scope**

Brentwood Borough Council appointed 4Global, in partnership with Strategic Leisure Limited, Active Essex and Global to Local, to undertake a Value for Money Review and Options Appraisal of its Leisure and Cultural Services. This included the Brentwood Centre, six community halls which are currently managed by Brentwood Leisure Trust, Hartswood Golf Course and the Council's play areas.

This has followed on from previous work undertaken by Ploszajski Lynch Consulting (PLC) to identify current and future provision to meet the sport facility needs of Borough residents. Sport England provides a recommended approach to undertake a robust assessment of the need for indoor and outdoor sport facilities.

## **Desired Outcomes**

This has been undertaken to provide an independent review of the Council's leisure and cultural services, the current financial position of the facilities, maintenance projections and to identify any further investment that would be required.

The review also identified possible alternative operating models and the associated risks and costs for each option. This was undertaken so that it will assist Members to make informed future decisions on its leisure and cultural services, but also that the desired outcomes are that there would be:

- Capital and Revenue reduction to the Council
- Capital investment in facilities
- Exploration of possible alternative operational management models
- A reduction in risk to the Council
- Increased participation in sport and leisure
- A robust and sustainable leisure provision for Brentwood

## **Current provision**

#### **Brentwood Centre**

The Brentwood Centre currently is the only play and pay facility in the Borough and comprises:

- 6 lane x 25m pool plus learner pool
- 12 court sports hall with spectator seating 2,000 seats
- 80 station fitness suite
- 5 activity studios
- 2 squash courts
- 3G artificial pitch
- Beach volleyball court (external)
- Dedicated space for martial arts, spinning and power lifting and extensive provision for people with disabilities

The Brentwood Centre also sits within a site that has football and rugby pitches and is home to Brentwood Town Football Club.

The Brentwood Centre is now 28 years old.

#### **Community Halls**

The scope of the consultant's report included the six community halls which are currently managed by Brentwood Leisure Trading Limited, Hutton Poplars Hall, Hutton Poplars Lodge, Merrymeade, Nightingale Centre, Willowbrook Hall and Bishops Hall.

#### **Hartswood Golf Course**

Brentwood Borough Council currently directly manages the 18 hole, par 70 municipal Hartswood Golf Course. It is the only play and pay facility in the Borough. The Golf course is located in King Georg'es Playing Fields and the pavilion building built in 1970, contains a cafe, golf pro shop and Brentwood Golf Club. These are managed under separate agreements. The building also has toilet and changing room facilities for the football and rugby pitches in King George's Playing Fields.

#### Play areas

The Council currently manages 28 play areas across the Borough. 11 of these are located in Council housing estates. In addition there are 10 play areas owned and managed by the Parish Councils.

## **Needs Analysis**

From a strategic point of view the Council needs to be clear what leisure provision is required and where that should be should be located in the Borough. They also need to identify what type of additional facility is required especially with the increased housing development pressures in the Borough by 2033.

As part of the Local Development Plan work a needs assessment was undertaken in to identify the current leisure provision and future requirements for the Borough. This was undertaken with Poszajski Lynch Consulting and the results of that report have been fed into this report that will inform the next stages of the Leisure Strategy.

A number of sport National Governing Bodies (NGB's) have provided feedback from their particular sports for their requirements to meet current unmet need and possible future demand.

An improvement in the Council's financial position is also required to enable it continue to provide high quality sustainable sport and leisure provision for the residents of Brentwood.

Alternative management models have been explored which could have the potential to provide income generating opportunities for the Council that could support future sport and leisure provision.

Identifying if investment in neighbouring authorities own leisure portfolio could impact on the usage of our own facilities now and in the future.

## **Current financial position**

Brentwood Borough Council needs to save £1m per annum moving forward and sport and leisure are discretionary services so must demonstrate sustainability and value for money moving forward.

Brentwood Leisure Trust (BLT) was set up to enable Brentwood Borough Council to benefit from NNDR savings via the Trust model in common with a number of other local authorities.

The Council still remains responsible for the maintenance of the buildings, and pays an annual Halls Management fee to BLT to manage the six community halls on its behalf.

Hartswood Golf Course is providing an income stream to the Council, but without future investment in the pavilion building is it not able to maximise the potential for golf days, restaurant dining etc. The separate agreements with those organisations occupying the pavilion also creates some difficulty.

The Council needs to also explore private/public partnerships which could provide investment into key play areas.

## **Opportunities**

There is new leisure operating models that see a nil subsidy service with a payback to the council, and in many cases transfer of risk to the operator of utility costs and consumption, plus lifecycle maintenance.

A soft market testing exercise was undertaken to ascertain whether there was appetite with other leisure providers to offer alternative operating models for the Brentwood Centre.

There may external funding opportunities from Sport England, Section 106/CIL contributions that need to be explored that could provide investment into facilities.

There are opportunities with the Community Halls to develop them further. The Council could bring them back in house, look at the community to take over the running of them or look an asset transfer for some of them.

Whilst Hartswood Golf Course is currently managed and maintained by Brentwood Borough Council, the pavilion in King George's Playing Fields has separate arrangements in place for the cafe, the Golf Club, and the Golf Pro Shop.

The Golf Course provides an income stream to the Council, but there are potential opportunities to increase income by improvements to the pavilion and the surrounding area by working in partnership with an external operator. This could include the development of Splash Park and indoor play area provision as part of the improvement works to King George's Playing Fields as a whole.

The Council doesn't have the resources to maintain the 28 play areas and associated ongoing maintenance and repair costs. In addition, there is a need to ensure the facilities are in the correct place to meet the community's need. Therefore, it is necessary to look strategically at where there are the best opportunities to provide additional investment, whilst ensuring the play areas support the needs of future development.

## Risks

There are a number of decisions that need to be made in relation to the Leisure Strategy and following sets out some of the indentified risks with the various options.

Brentwood Centre			
Development	Pro	Cons	
Option			
Status Quo – Make do and Mend – Do Nothing	Affordable in short time	<ul> <li>Some expenditure quite significant</li> <li>Risk of unpredicted closure periods</li> <li>Running costs may increase disproportionally</li> <li>Continuing customer dissatisfaction</li> <li>Failure to meet needs of growing population</li> </ul>	

Planned refurbishment	<ul> <li>Affordable (but still relatively expensive)</li> <li>Will address some investment issues</li> <li>Reduced risk of unpredicted closure</li> <li>Some visible customer benefits but significant expenditure needed behind the scenes</li> </ul>	<ul> <li>Eventually new centre will still be required</li> <li>Delay could cost more, as less opportunity to procure investment and management together</li> <li>Refurbishment will not address the design and layout of the building which is inefficient</li> <li>Unforeseen issues may arise once refurbishment works start which could result in more cost/longer closure period etc.</li> <li>Limited longevity of quality – possibly 10 years?</li> <li>Still fundamentally the same facilities afterwards</li> <li>Eventually new facilities will be required</li> </ul>
New Build facility	<ul> <li>Strategic financial commitment</li> <li>Would meet current and future needs for 40years+</li> <li>Opportunity to provide fit for purpose facilities more efficiently</li> <li>Flagship to promote participation/events/Brentw ood</li> <li>Energy efficient</li> <li>Lower running costs</li> <li>Low interest rates</li> <li>Opportunity for external capital investment</li> <li>Attractive to external operators</li> </ul>	<ul> <li>Major project – delivery risk</li> <li>Debate over facilities and site</li> <li>Programme and cost risks can be more easily managed on a new build project</li> <li>Anticipate a greater level of competition from building contractors (and operators) when the project is tendered, which will be beneficial to both capital cost and longer term revenue costs.</li> <li>Greater certainty over the capital costs and business case as the project moves forward</li> </ul>

Community Halls		
Options	Pros	Cons
Status Quo – Halls Management arrangement with BLT	<ul> <li>Existing lease arrangement and less potential disruption to customers</li> </ul>	<ul> <li>Current cost to BBC</li> <li>Objective of BBC for nil cost service not achieved</li> </ul>
Halls Management arrangement with new	<ul> <li>Revised hall management</li> </ul>	Time for tender process, existing and

provider	arrangement  Opportunity to develop a programme of informal physical activity delivered through Community Halls – linked to Brentwood Centre	interim lease arrangements to be agreed
Bring back in house	<ul> <li>Potential income from halls hire</li> <li>Use of some of the halls for the relocation of staff during Town Hall transformation</li> </ul>	<ul> <li>Increased NNDR costs</li> <li>Additional staff costs to manage booking/bar staff and caretakers</li> </ul>
Asset disposal/development opportunities	<ul><li>Income opportunities</li><li>Reduced Repair and Maintenance costs</li></ul>	Disposal of community asset

Hartswood Golf Course Options	Pros	Cons
Status Quo – Direct management of the Golf Course and separate agreements with the occupiers of the pavilion  Refurbishment of pavilion and review of the current operational arrangements and agreements	<ul> <li>Affordable in short term</li> <li>Direct management of golf course and maintenance (wider ground maintenance)</li> <li>Affordable (but still relatively expensive)</li> <li>Will address some investment issues</li> <li>Reduced risk of unpredicted closure</li> <li>Review existing arrangements and explore other operating models</li> </ul>	<ul> <li>Continuing customer dissatisfaction</li> <li>Eventually new pavilion would need to be developed</li> <li>Complicated existing arrangements</li> <li>Refurbishment will not address the design and layout of the building which is inefficient and not DDA compliant</li> <li>Unforeseen issues may arise once refurbishment works start which could result in more cost/longer closure period etc.</li> </ul>
New build facility	Energy efficient	Major project –

<ul> <li>Lower running costs</li> <li>Low interest rates</li> <li>Opportunity for external capital investment</li> <li>Attractive to external operators</li> <li>Private / Public partnership could additional indoor play facility</li> <li>Link to strategic improvements to KGPF</li> </ul>	<ul> <li>delivery risk</li> <li>Debate over facilities and site</li> <li>Programme and cost risks can be more easily managed on a new build project</li> <li>Anticipate a greater level of competition from building contractors (and operators) when the project is tendered, which will be beneficial to both capital cost and longer term revenue costs.</li> </ul>
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Play areas		
Options	Pros	Cons
Status Quo – Do nothing	<ul> <li>Adequate number of sites</li> <li>Access to capital</li> <li>Popularity of open spaces</li> <li>Most areas of the Borough provided for</li> </ul>	<ul> <li>Unsustainable with current budget</li> <li>More stringent health and safety compliance</li> <li>Random site distribution</li> <li>Reputational risk</li> <li>Increased insurance</li> </ul>
Rationalisation	<ul> <li>Development of destination play areas</li> <li>Use of capital to spend and save</li> <li>Investment in facilities, \$106/CIL</li> <li>Consultation with residents</li> <li>Agreed quantity and accessibility standards</li> </ul>	<ul> <li>Phased reduction in play areas</li> <li>Negative reaction</li> </ul>
Development opportunities	<ul><li>Strategic financial commitment</li><li>External funding with</li></ul>	<ul> <li>Anticipate a greater level of competition from building</li> </ul>

private/public partnership  • Meeting the needs of new housing development	contractors (and operators) when the project is tendered, which will be beneficial to both capital cost and longer term revenue costs.
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A full feasibility study would be required dependent on the options that Members want to consider.

## **Conclusions and Recommendations**

# General questions that need to be answered before further work can be progressed

- 1. What provision is needed in the future (nature, scale and type), and where should this be located?
- 2. Is the Brentwood Centre needed in its current form, or is there potential to refurbish/rebuild? If the latter does the sports hall need to be 12 courts?
- 3. The Council needs to be clear as to the purpose of the Brentwood Centre is it about sport or is the focus on events? This is critical in terms of future facility scale, capital investment, and potentially who is in a position to provide this capital.
- 4. If the Brentwood Centre is rebuilt, should it be on the same site? Where should other provision be located?
- 5. Is there potential to operate the Brentwood Centre most cost effectively, and reduce the subsidy paid by the Council? If so, how can it be achieved?
- 6. Is there potential to operate the community halls more cost effectively, and/or have alternative models been explored?
- 7. What is the best way to fund capital investment required in facilities?
- 8. What is the optimum procurement route for construction?
- 9. What are options for future operational management of facilities?

#### **Brentwood Centre and BLT**

- 1. Explore other operational management options for the Brentwood Centre and undertake a feasibility study.
- 2. Pursue the responses received from the soft marketing exercise to see if there is interest from other providers.

3. Agreement on the future provision to be provided at the Brentwood Centre or elsewhere in the Borough.

### **Community Halls**

- 1. Explore other operational management options for the halls and associated cost implications.
- 2. Identify sites for possible asset transfer to the community or commercial organisations.

## Hartswood Golf Course and King George's Playing Fields

1. A feasibility study is undertaken to look at the options for the Golf Course, the Pavilion building and the play areas in King George's Playing Fields, and explore the opportunities for public/private partnerships to introduce new play attractions and potential increase income.

#### Play areas

1. Explore options available to the Council such as the rationalisation of play areas and the investment and improvement opportunities that are available.

The Council will also need to consider the other strands that will also inform the Leisure Strategy such as the Open space assessment work that has already been undertaken and the Local Development Plan.